

# HOW THE iMANAGE CLOUD HELPS MID-SIZE LAW FIRMS WORK SMARTER



## The iManage Cloud enables mid-size law firms to reduce IT complexity and compete successfully in a global market

### Key Benefits

- **Reliability:** Industry-leading 99.992% uptime performance
- **Performance:** Engineered to deliver a better and faster user experience
- **Security:** Comprehensive security built on Zero Trust architecture
- **Agility:** Highly extensible and scalable to match your requirements
- **Efficiency:** Removes the burden of managing on-premises systems

### Document + Email Management

- **iManage Work:** Secure document and email management
- **iManage Share:** Secure, governed file sharing and collaboration
- **iManage Drive:** Easy to use, Windows-based interface to iManage Work



For us, iManage Cloud removes the burden of upgrading, managing servers, and rolling out updates. We are able to benefit from rapid innovation and train our teams with greater efficiency.

**Samuel Shipley**  
Chief Operating Officer, Bricker & Eckler LLP

Recent years have seen a rapid increase in law firms moving to the cloud, drawn by improved performance and compelling business benefits. The ILTA Technology survey found that 72% of firms believed their use of cloud technology would increase, with document management and email, and this trend has been accelerated by the Covid-19 pandemic and the need to support remote work.

iManage has nearly doubled the number of users in our Cloud in the past year by delivering industry-leading service levels, performance, and security. For mid-size law firms with limited IT resources, the iManage Cloud offers the fastest and simplest way to implement document management while dramatically reducing cost and complexity. The iManage Cloud enables mid-market law firms to level the playing field and compete more effectively with larger organizations.

### The Business Case for Moving to the iManage Cloud

Transitioning to the iManage Cloud Software as a Service (SaaS) delivery model dramatically reduces the administrative burden on your IT team. In the iManage Cloud, you no longer need dedicated staff to manage system administration, testing, support, or updates – iManage handles it all for you. Mid-size law firms are able to more efficiently allocate resources and focus on higher-value work, while driving improved cost predictability. In addition to reducing your cost of ownership, moving to the iManage Cloud ensures that your environment is always up to date and incorporates all available best practices and security protections.

**Relied on by global corporations and law firms**  
1,900+ mid-size and regional firms

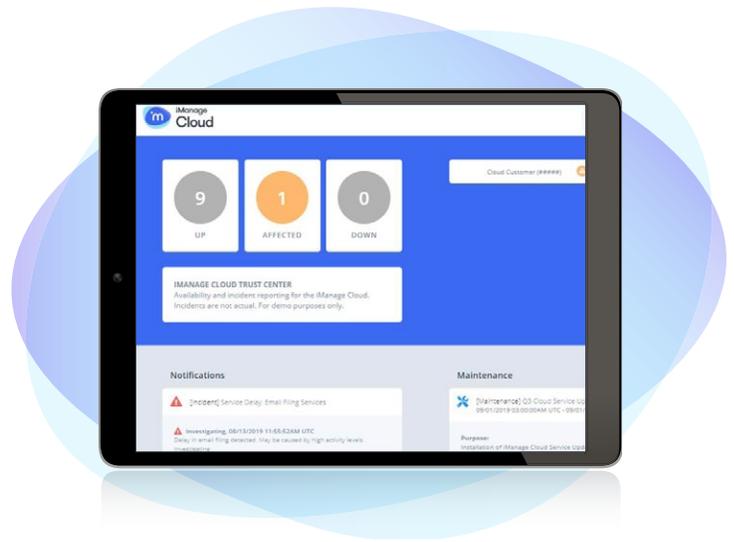
## Factors for Evaluating Cloud Providers

The iManage Cloud is more than a hosted service, it is designed from the ground up to deliver specific and unique capabilities that law firms need for world-class document management. iManage recently surveyed a broad group of law firm CIO's, who identified the critical factors guiding their evaluation of cloud providers:

**Reliability** – Uptime performance is a crucial consideration for any SaaS solution, particularly for law firms. iManage delivers the highest service levels in the industry at over 99.992%, enabled by a resilient and highly available cloud architecture, with the ability to isolate and withstand the failure of any single component. We combine comprehensive and proactive uptime performance monitoring with real-time transparency and reporting for customers via our Trust Center.

**Performance** – The iManage Cloud was built with a strong focus on the user experience, and the understanding that system performance is a key factor in driving user adoption. Our Cloud is designed to optimize system speed and be consistently performant at all times and across geographies, and we measure and monitor performance at every stage.

**Security** – Law firms must be able to protect proprietary legal information and demonstrate their commitment to data security to their clients. The iManage Cloud offers comprehensive security protections for all legal data, vetted and proven by some of the most security-conscious businesses in the world. Our Cloud leverages the Zero Trust security model, a cutting-edge security architecture that exceeds the standards of conventional security approaches and certifications. The iManage Cloud enables law firms of every size to benefit from these advanced security protections, without the need to build them themselves.



## Moving to the iManage Cloud

In concert with our unique Cloud platform, iManage offers proven tools, partners, and processes to support your Cloud migration. iManage has helped more than 1,300 customers transition to our Cloud, and has developed detailed migration methodologies, incorporating best practices, assets, and workflows to ensure success. The iManage Cloud Onboarding package utilizes persona-based content to drive user adoption and engagement throughout the entire journey. We also have a robust partner ecosystem of more than 50 experienced implementation partners to support the process.

## The iManage Platform Advantage

The iManage Cloud delivers integrated capabilities across the entire document management lifecycle. Our platform enables law firms to quickly and efficiently scale to add our industry-leading Security, Risk and Governance products, as well as transformational iManage RAVN Artificial Intelligence capabilities. In each case, the platform offers a consistent user experience and shared security and administration, which improves adoption and agility while lowering your cost of ownership.

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## About iManage™

iManage transforms how professionals get work done by combining artificial intelligence, security, and risk mitigation with market-leading document and email management. iManage automates routine cognitive tasks, provides powerful insights and streamlines how professionals work, while maintaining the highest level of security and governance over critical client and corporate data. Over one million professionals at over 3,000 organizations in over 65 countries – including more than 2,000 law firms and 500 corporate legal departments – rely on iManage to deliver great client work – securely.